

4 Keys to Successful Week

- Resources: Part time:** 30 to 50 leads, FT 50-70 By Friday
Digital 30 (10 leads + 20 MP bonus) or 12-15 if digital only
- Activity** – 300-400 Dials Req or 10 sits per week
- Schedule** – 6 blocks per week of at least 50 dials each
- System** – Attend TWO Prepare to Launch Classes each week

4 Cornerstones

- Belief in Self and System**- Send Weekly Business Plan - By Saturday
Scheduled weekly mentor check-in
- Massive Action Constant Correction M.A.C.C.** - Contact mentor 3x+ per day
- Personal Growth** -Min. 10 pages per day of reading
- Associate** -Attend National Call, Dial in virtual office, attend 1 local meeting every 90 days, register for conference in Denver

Jumpstart Expectation Agreement

I _____ commit to this opportunity to reach my personal, professional and income goals, and agree to be held accountable to these expectations since following the Symmetry system will enable me to reach those goals.

4 KEYS TO A SUCCESSFUL WEEK

1. SYSTEM

- Uphold and be aligned with [Symmetry's Core Values](#)
- Operate my business following the [4 Keys to a Successful Week](#)
- Develop and adhere to [Symmetry's 4 Cornerstones of Success](#)
- Complete all 3 Jumpstart homework assignments on time each week and share with mentor

2. RESOURCES

- Weekly lead investment - 30-50 PT; 50-70 FT; 10 Digital + 20 Bonus; 12 Digital fulfilled min. Weekly by Friday 11:59PM ET. (*First order due in before starting the program)

3. ACTIVITY

- Commit to massive action, 10 weekly sits relentlessly, usually making no less than 300-400 dials
- Submit first application into OPT before Tuesday 1:30PM ET

4. SCHEDULE

- Create and establish a schedule and share with mentor (will get mentorship thru the program)

4 CORNERSTONES OF SUCCESS

1. BELIEF

- Believe in what you sell. Submit application on yourself (*due before starting the program)

2. MASSIVE ACTION - CONSTANT CORRECTION

- Be in constant contact with my mentor to leverage their experience (3 times a day min)
- Commit to seek coaching and constructive feedback for constant correction
- Complete a 30 weekly standing check in with Mentor, on zoom to review homework assignments.
- Send in weekly business plan by Saturday morning (will get template in the program) Week runs Sat. to Fri.

3. PERSONAL GROWTH:

- Read a minimum of 10 pages per day of assigned Jumpstart personal development book
- Attend morning huddle 9:30a EST when possible for book discussion and get ready for the day

4. ASSOCIATION

- Commit to dialing in the Virtual Office (Martin Master MACC Room) on camera
- Attend required Tuesday 1:30PM ET class with camera on ready to engage.
- Attend required Friday 11AM ET class with camera on ready to engage
- Attend a local meeting every 90 days (register for a local meeting asap)
- Register for our next National Conference (<https://www.sfgagentmentor.com/ignite>)

2 Week Goals: _____

1 Month Goals: _____

3 Month Goals: _____

First Year Goals: _____

Long Term Goal (if it doesn't scare you, it isn't big enough):

Signing and dating this states that you're 100% committed to this organization/opportunity as well as your personal, professional and income goals, and agree to be held accountable to the above expectations.

Signature: _____ Date: _____

Agent Name: _____ Phone Number: _____

Agent email: _____

Leadership Commitment

I commit to providing the very best sales and career opportunity possible for _____, and will do everything in my power to ensure they accomplish their personal, career and financial goals while working at Symmetry.

Signature: _____ Date: _____